

एसपीएल इंडस्ट्रीज लिमिटेड						
पंजीकृत कार्यालय : 202, द्वितीय तल, विक्रमादित्य टॉवर, अलकनन्दा मार्केट, कालकाजी, नई दिल्ली-110019						
ई-मेल : cs@spllimited.com सीआईएन : L74899DL1991PLC062744						
प्रबंधक सूचीबद्धता विभाग, एनएसई/बीएसई						
31 दिसम्बर, 2023 को समाप्त तिमाही के स्टैंडअप वित्तीय परिणामों का सारांश						
विवरण	(ऑफ़ डे रु. लाख में)					
	समाप्त तिमाही 31.12.2023	समाप्त तिमाही 30.09.2023	समाप्त तिमाही 31.12.2022	समाप्त तिमाही 31.12.2022	समाप्त तिमाही 31.12.2022	समाप्त तिमाही 31.03.2023
	अलेखापरीक्षित	अलेखापरीक्षित	अलेखापरीक्षित	अलेखापरीक्षित	अलेखापरीक्षित	लेखापरीक्षित
प्रचालनों से कुल आय (निवल)	3,403.68	4,467.93	6,328.96	13,875.47	24,073.77	29,836.57
साधारण गतिविधियों से निवल लाभ (हानि) (असाधारण मदों से पूर्व)	238.20	315.52	676.05	1,017.06	2,776.51	3,291.78
साधारण गतिविधियों से निवल लाभ (हानि) (असाधारण मदों के परभाव)	238.20	315.52	676.05	1,017.06	2,776.51	3,205.91
कर परभाव अर्थात् हेतु निवल लाभ (हानि) (असाधारण मदों के परभाव)	185.93	230.96	489.88	750.42	2,044.28	2,383.59
कुल व्यापक आय (लाभ) (हानि) (कर परभाव) तथा अन्य व्यापक आय (कर परभाव) सहित	185.93	230.96	489.88	750.42	2,044.28	2,398.25
इक्विटी शेयर पूंजी	2,900.00	2,900.00	2,900.00	2,900.00	2,900.00	2,900.00
आवृत्त शेयर (तब तक के तुलन पत्र में प्रदर्शित के अनुसार पुनर्मूल्यांकन आक्षेपों को छोड़कर)						
आवृत्त शेयर (असाधारण मदों से पूर्व) (रु. 10/- प्रत्येक के)						
सेसिफ़	0.82	1.09	2.33	3.51	9.57	11.35
डाइल्यूटेड	0.82	1.09	2.33	3.51	9.57	11.35
आवृत्त शेयर (असाधारण मदों तथा कर के परभाव) (रु. 10/- प्रत्येक के)						
सेसिफ़	0.64	0.80	1.69	2.59	7.05	8.22
डाइल्यूटेड	0.64	0.80	1.69	2.59	7.05	8.22

टिप्पणी : 1. उपरोक्त परिणामों को समीक्षा लेखापरीक्षा समिति द्वारा की गयी है और 12 फरवरी, 2024 को आयोजित सम्मेलन के निदेशक मण्डल की बैठक में अनुमोदित किया गया।


यूरो एशिया एक्सपोर्ट्स लिमिटेड			
सीआईएन सं. : L51909DL1981PLC012621			
पंजीकृत कार्यालय : प्लॉट सं. 3-ए, प्रथम तल, बीएलके-एक्स, लोहा मण्डी, नारायणा इंडस्ट्रियल एरिया, नई दिल्ली-110028			
ई-मेल : info@euroasiaexportsltd.com , दूरभाष सं. : 0124- 4577733			
31 दिसम्बर, 2023 को समाप्त तिमाही हेतु अलेखापरीक्षित वित्तीय परिणामों का सारांश			
विवरण	(रु. लाख में)		
	31 दिसम्बर, 2023 को समाप्त तिमाही (अलेखापरीक्षित)	30 दिसम्बर, 2023 को समाप्त तिमाही (अलेखापरीक्षित)	31 दिसम्बर, 2022 को समाप्त तिमाही (अलेखापरीक्षित)
प्रचालनों से कुल आय (निवल)	9.32	5.21	4.16
कर पूर्व अर्थात् हेतु निवल (हानि) एवं अपवादित मदें	0.53	0.57	(1.39)
कर पूर्व अर्थात् हेतु निवल (हानि)	0.53	0.57	(1.39)
कर परभाव अर्थात् हेतु निवल (हानि)	0.53	0.57	(1.39)
अर्थात् हेतु कुल व्यापक आय	0.53	0.57	(1.39)
इक्विटी शेयर पूंजी	156.88	156.88	156.88
आवृत्त शेयर :			
बेरिक	0.03	0.04	(0.09)
डाइल्यूटेड	0.03	0.04	(0.09)

टिप्पणी : उपरोक्त सेमी (सूचीबद्धता दायित्व एवं प्रकटन अपेक्षाएं) विनियम, 2015 के विनियम 33 के तहत स्टॉक एक्सचेंज के साथ दूनों तिमाही वित्तीय परिणामों के विस्तृत प्रारूप का सारांश है। तिमाही वित्तीय परिणामों का पूर्ण प्रारूप स्टॉक एक्सचेंज की वेबसाइट www.bseindia.com तथा कम्पनी की वेबसाइट www.euroasiaexportsltd.com पर उपलब्ध है।

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Business Standard Insight Out



BLS INTERNATIONAL SERVICES LIMITED

CIN: L51909DL1983PLC016907

Regd. Office: G-4, B-1, Extension, Mohan Co-operative Industrial Estate, Mathura Road, New Delhi-110044

Tel. No.: 011-45795002 Fax: 011-23755264 Email: compliance@blsinternational.net, Website: www.blsinternational.com

Statement Of Unaudited Consolidated & Standalone Financial Results For The Quarter And Nine Months Ended December 31, 2023

MANAGEMENT DISCUSSION & ANALYSIS OF RESULTS

- The company continued to witness strong operating results. For the quarter that ended on December 31, 2023, the company's consolidated revenue stood at INR 437.9 Cr. While operating EBITDA witnessed a growth of 33.6% to INR 88.6 Cr
- The company's operating EBITDA margins continue to be in excess of 20%, primarily driven by an improved business mix, specifically in the Visa & Consular services segment.
- Management is focused on improving profitability and cash generation as key business performance metrics; the Company continues to be a debt-free company with cash on books at - Rs. 754 Cr.
- Given the asset-light nature of the business, the company has been able to generate significant returns for its shareholders: ROCE at 34.1% & ROE at 30.8% (based on 9M FY24 annualized financials).
- The company continues to be one of the largest Visa & Consular Services companies. Amongst several others, the company processes Visa applications mainly for Spain, Italy, Portugal, Germany, Thailand, Hungary, Morocco, India, Vietnam, Malaysia, Slovakia, etc

6. Growth Drivers:

- Opening up of key geographies for travel & tourism
- Winning new contracts as well as tenders which are in the pipeline
- Increasing demand for value-added services
- Inorganic opportunities in both Visa & Consular and Digital Services segments

Consolidated financial results:- (Rs. In Lakhs)

PARTICULARS	Quarter Ended			Nine Months Ended		Year Ended
	Dec 31, 2023 Unaudited	Sep 30, 2023 Unaudited	Dec 31, 2022 Unaudited	Dec 31, 2023 Unaudited	Dec 31, 2022 Unaudited	March 31, 2023 Audited
Total Income from Operations	43,788.28	40,773.67	43,789.88	1,22,910.73	1,06,756.31	1,51,618.88
Net Profit for the period (before tax & exceptional items)	9,099.41	8,717.83	6,929.62	25,860.95	15,792.79	22,308.87
Net Profit for the period (after tax & exceptional items)	8,718.29	8,199.60	4,584.95	24,016.82	12,753.77	20,426.58
Total Comprehensive Income for the period [Comprising Profit for the period (after tax) and Other Comprehensive Income (after tax)]	8,441.69	9,591.28	6,242.62	25,237.63	15,751.16	23,887.22
Paid Up Equity Share Capital (Face Value Re. 1/- each)	4,117.41	4,117.41	4,105.84	4,117.41	4,105.84	4,108.20
Earning per Share (EPS)(not Annualised)						
(a) Basic EPS - Rs.	2.05	1.91	1.23	5.64	3.20	4.89
(b) Diluted EPS - Rs.	2.05	1.91	1.23	5.64	3.20	4.89

Notes:


- Key Standalone financial Information is as under :-

PARTICULARS	Quarter Ended			Nine Months Ended		Year Ended
	Dec 31, 2023 Unaudited	Sep 30, 2023 Unaudited	Dec 31, 2022 Unaudited	Dec 31, 2023 Unaudited	Dec 31, 2022 Unaudited	March 31, 2023 Audited
Total Income from Operations	2,332.61	2,757.03	2,198.32	7,843.12	6,162.60	8,682.47
Net Profit for the period (before tax & exceptional items)	377.94	1,575.70	996.12	2,249.32	3,508.71	4,661.59
Net Profit for the period (after tax & exceptional items)	504.86	1,478.90	760.45	2,198.65	3,021.61	4,125.42
Total Comprehensive Income for the period [Comprising Profit for the period (after tax) and Other Comprehensive Income (after tax)]	512.18	1,486.21	752.79	2,220.60	3,024.22	4,129.74

- The above unaudited results have been reviewed by the Audit Committee of the Board and taken on record at the meeting of the Board of Directors held on 12th February, 2024. The Statutory Auditor of the company have carried out limited review as required under SEBI (Listing Obligations and Disclosure Requirements), 2015 and the related report is being submitted to the concerned stock exchanges.
- Group's subsidiary BLS E Services Ltd. (BLSE) has been listed in BSE/NSE on 6th February 2024 after getting necessary regulatory approvals.
- BLS International FZE, UAE, wholly owned subsidiary, has entered into a definitive Share Purchase Agreement to acquire 100% stake in iData Danismanlik Ve Hizmet Dis Ticaret Anonim Sirketi ("iDATA") and its wholly owned subsidiaries for an Enterprise Value of Euro 50 Million (Rs. 450 Crores).
- The board of directors of the Company at its Meeting held on February 12, 2024, has approved an interim dividend of Rs. 0.50 per equity share of the face value of Rs. 1/- each aggregating Rs. 2,058.71 Lakhs.
- The above is an extract of the detailed format of Quarterly & Nine Months Ended Financial Results filed with the stock Exchanges Under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015. The full format of the Quarterly & Nine Months ended 31st December 2023 Financial Results are available on the Stock Exchange websites (www.nseindia.com, www.bseindia.com and www.mseil.in) and hosted on the company's website at (www.blsinternational.com)

For BLS International Services Limited
sd/-
Shikhar Aggarwal
Jt. Managing Director
DIN 06975729

Place : New Delhi
Date : 12th February, 2024



BLS E-SERVICES LIMITED

CIN:U74999DL2016PLC298207

Regd. Office: G-4, B-1, Extension, Mohan Co-operative Industrial Estate, Mathura Road, New Delhi-110044
Corp. Office: Plot no. 865, Udyog Vihar, Phase V, Gurugram, Haryana-122016, INDIA

Tel. No.: 011-45795002, Email: cs@blseservices.com; Website: www.blseservices.com

Statement Of Unaudited Consolidated And Standalone Financial Results For The Quarter And Nine Months Ended December 31, 2023

Figures represent Q3FY24

3.7%

Operating Revenue
Rs 71.65 Crore

15.7%

Operating EBITDA
Rs 10.31 Crore

27.10%

PBT
Rs 10.51 Crore

Figures above depict year on year comparison

MANAGEMENT DISCUSSION & ANALYSIS OF RESULTS

- Company registered Operating Revenue of ₹ 71.65 Cr, a growth of 3.7% versus previous corresponding qtr.
- Consolidated operating EBITDA stood at ₹ 10.31 Crores in Q3 FY24, up 15.7% from ₹ 8.92 Crores in Q3 FY23.
- Profit before tax and before exceptional item was INR 10.51 Crores versus INR 8.27 Crores in Q3FY23, a growth of 27.1%.

Consolidated financial results:- Amount in (₹) in lakhs

PARTICULARS	Quarter Ended			Nine Months Ended		Year Ended
	Dec 31, 2023 Unaudited	Sep 30, 2023 Unaudited	Dec 31, 2022 Unaudited	Dec 31, 2023 Unaudited	Dec 31, 2022 Unaudited	March 31, 2023 Audited
Total Income from Operations	7,165.16	8,084.28	6,906.91	22,783.04	17,035.48	24,306.07
Net Profit for the period (before tax & exceptional items)	1,051.00	1,218.49	826.91	3,128.55	1,800.82	2,957.94
Net Profit for the period (after tax & exceptional items)	794.57	911.54	(1,205.54)	2,262.68	(487.07)	2,033.18
Total Comprehensive Income for the period [Comprising Profit for the period (after tax) and Other Comprehensive Income (after tax)]	782.83	888.11	(1,205.40)	2,228.52	(486.46)	2,047.81
Paid-up equity share capital (Face Value Per Share Rs.10/-)	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65
Earning Per Share (of Rs. 10/- each) (not Annualised) (in Rupees)						
(a) Basic	1.12	1.27	(2.07)	3.16	(0.99)	3.02
(a) Diluted	1.12	1.27	(2.07)	3.16	(0.99)	3.02

Notes:

- Key Standalone financial Information is as under :-

PARTICULARS	Quarter Ended			Nine Months Ended		Year Ended
	Dec 31, 2023 Unaudited	Sep 30, 2023 Unaudited	Dec 31, 2022 Unaudited	Dec 31, 2023 Unaudited	Dec 31, 2022 Unaudited	March 31, 2023 Audited
Total Income from Operations	820.86	1,013.22	380.83	2,605.66	977.70	2,053.35
Net Profit for the period (before tax & exceptional items)	92.41	192.32	(73.33)	251.37	(253.90)	422.13
Net Profit for the period (after tax & exceptional items)	70.11	151.98	(1,895.75)	121.68	(2,031.50)	103.05
Total Comprehensive Income for the period [Comprising Profit for the period (after tax) and Other Comprehensive Income (after tax)]	70.00	151.78	(1,895.75)	121.37	(2,031.50)	103.05
Paid-up equity share capital (Face Value Per Share Rs.10/-)	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65	6,672.65
Earning Per Share (of Rs. 10/- each) (not Annualised) (in Rupees)						
(a) Basic	0.11	0.23	(3.13)	0.18	(3.36)	0.17
(b) Diluted	0.11	0.23	(3.13)	0.18	(3.36)	0.17

- The above results have been prepared in accordance with the Indian Accounting Standard (Ind AS)- 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and in compliance with SEBI.
- The unaudited consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 12, 2024 and have been reviewed by statutory auditor.
- The equity shares of the Company were listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") on February 06, 2024. Accordingly, the above statement of unaudited consolidated financial results for the quarter ended December 31, 2023 are drawn up for the first time in accordance with the requirement of Regulation 33 of the Listing Regulations. The figures for the corresponding quarter and period ended December 31, 2022 and preceding quarter ended September 30, 2023 and year ended March 31, 2023, as reported in these unaudited consolidated financial results have been approved by the Company's Board of Directors, but have not been subjected to review of the statutory auditors of the Company since the requirement of submission of quarterly consolidated financial results is applicable on listing of equity shares of the Company from the quarter ended December 31, 2023. However, the management has exercised necessary care and diligence to ensure that the financial results for these periods are fairly stated.
- On January 4, 2024, the Company has undertaken a pre-IPO placement by way of private placement of 11,00,000 equity shares aggregating to Rs. 1375 lakhs at an issue price of Rs. 125 per equity share.
- The company has engaged in the business of "Digital Services" includes E-Governance, Business Correspondent and allied services and hence the Company has not made any additional segment disclosures.
- The agreement between our subsidiary, BLS Kendras Private Limited and the Punjab State e-Governance Society ("PSeGS"), executed on July 27, 2018, has reached the end of its contract period from November 27, 2023.
- The results for the quarter and nine months ended December 31, 2023 are available on the Company's website at www.blseservices.com nd also on the website of BSE Limited at www.bseindia.com and National Stock Exchange of India Limited at www.nseindia.com, where the shares of the Company are listed.
- Figures for the previous periods / year have been regrouped / reclassified wherever necessary to make them comparable.

For BLS E- Services Limited
sd/-
Shikhar Aggarwal
Chairman
DIN 06975729

Place : New Delhi
Date : February 12, 2024



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